## BALANCE SHEET

|  |  |  | Jun. 30th, 2010 | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 688.176.976.411 | 771.413.911.569 |
| I. Cash and cash equivalents | 110 |  | 70.553.834.058 | 46.046.664.222 |
| 1. Cash | 111 | v .01 | 70.553.834.058 | 46.046.664.222 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 |  | 30.000.000.000 | 50.000.000.000 |
| 1. Short-term investments | 121 | V. 02 | 30.000 .000 .000 | 50.000.000.000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 159.234.362.696 | 176.526.393.177 |
| 1. Trade accounts receivables | 131 |  | 136.246.199.008 | 153.553.566.789 |
| 2. Advances to suppliers | 132 |  | 24.099.113.588 | 22.136.971.034 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V .03 | 5.427.148.225 | 7.477.583.479 |
| 6. Provision for short-term bad receivables | 139 |  | (6.538.098.125) | (6.641.728.125) |
| IV. Inventories | 140 |  | 418.921.615.654 | 491.041.688.713 |
| 1. Inventories | 141 | V. 04 | 428.307.375.654 | 500.427.448.713 |
| 2. Provision for devaluation of inventories | 149 |  | (9.385.760.000) | (9.385.760.000) |
| V. Other short-term assets | 150 |  | 9.467.164.003 | 7.799.165.457 |
| 1. Short-term prepaid expenses | 151 |  | 3.623.679.973 | 3.697.434.167 |
| 2. VAT deductible | 152 |  | 1.363.428.292 | 1.205.840.017 |
| 3. Tax and accounts receivable from State budget | 154 | v .05 |  |  |
| 4. Other shor-t-erm assets | 158 |  | 4.480.055.738 | 2.895.891.273 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 361.498.176.020 | 390.943.342.096 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 310.254.172.191 | 338.309.656.964 |
| 1. Tangible fixed assets | 221 | V. 08 | 277.973.047.192 | 292.526.007.844 |
| - Historical cost | 222 |  | 656.896.921.221 | 607.517 .503 .740 |
| - Accumulated depreciation | 223 |  | (378.923.874.029) | (314.991.495.896) |
| 2. Finance leases fixed assets | 224 | V .09 | 12.421.609.216 | 19.716.580.587 |
| - Historical cost | 225 |  | 26.843.887.767 | 60.637.322.184 |
| - Accumulated depreciation | 226 |  | (14.422.278.551) | (40.920.741.597) |
| 3. Intangible fixed assets | 227 | V. 10 | 11.128.184.690 | 11.622.994.669 |
| - Historical cost | 228 |  | 17.222.319.760 | 17.222.319.760 |
| - Accumulated depreciation | 229 |  | (6.094.135.070) | (5.599.325.091) |
| 4. Construction in progress expenses | 230 | V. 11 | 8.731.331.093 | 14.444.073.864 |
| III. Property investment | 240 | V. 12 | 17.160.000 | 34.320 .000 |
| - Historical cost | 241 |  | 2.891.645.000 | 2.891.645.000 |
| - Accumulated depreciation (*) | 242 |  | (2.874.485.000) | (2.857.325.000) |
| IV. Long-term financial investments | 250 |  | 46.858.810.000 | 47.558.810.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 7.740.810.000 | 7.740.810.000 |
| 3. Other long-term investments | 258 | V. 13 | 55.718.000.000 | 55.718.000.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (16.600.000.000) | (15.900.000.000) |
| V. Other long-term assets | 260 |  | 4.368.033.829 | 5.040.555.132 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1.825.696.780 | 1.433.768.289 |
| 2. Deferred income tax assets | 262 | V.21 |  |  |
| 3. Others | 268 |  | 2.542.337.049 | 3.606.786.843 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1.049.675.152.431 | 1.162.357.253.665 |

## BALANCE SHEET

As at Jun. 30 th, 2010

| ASSETS | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 445.014.561.191 | 607.455.575.704 |
| I. Shor-term liabilities | 310 |  | 382.897.199.316 | 512.737.799.531 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 190.809.957.349 | 386.275.888.130 |
| 2. Trade accounts payable | 312 |  | 88.004.163.679 | 36.627.300.490 |
| 3. Advances from customers | 313 |  | 3.224.056.417 | 5.940.551.535 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 20.265.092.672 | 17.994.816.451 |
| 5. Payable to employees | 315 |  | 27.492.197.711 | 45.354.870.116 |
| 6. Payable expenses | 316 | V. 17 | 19.846.867.078 | 8.902.373.316 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 13.992.752.022 | 10.531.257.032 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 19.262.112.388 | 1.110.742.461 |
| II. Long-term liabilities | 320 |  | 62.117.361.875 | 94.717.776.173 |
| 1. Long-term accounts payables-Trade | 321 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 322 | V. 19 |  |  |
| 3. Other long-term payables | 323 |  | 1.910.000.000 | 4.710.000.000 |
| 4. Long-term borrowing and debts | 324 | V. 20 | 60.207.361.875 | 87.899.876.817 |
| 5. Deferred income tax | 325 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  |  | 2.107.899.356 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 604.660.591.240 | 554.901.677.961 |
| I. Capital sources and funds | 410 | v. 22 | 604.660.591.240 | 554.901.677.961 |
| 1. Paid-in capital | 411 |  | 325.000.000.000 | 250.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (5.420.000) |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (1.715.188) |
| 7. Investment and development fund | 417 |  | 65.441.618.211 | 12.111.423.020 |
| 8. Financial reserve fund | 418 |  | 17.254.288.227 | 4.909.427.854 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 196.970.104.802 | 287.882.542.275 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ |  |  |  |  |
|  | 440 |  | 1.049.675.152.431 | 57.25 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | EXP | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Leasehold assets |  | 24 | - | - |
| 2. Materials and goods kept or processed for others |  |  | - | - |
| 3. Goods deposited by others |  |  | - | - |
| 4. Bad debts already treated |  |  | - | - |
| 5. Foreign currencies : |  |  | - | - |
| - USD |  | 1.1.2 | 303.074,38 | 155.257,23 |
| - EUR |  | 1.1.2 | 2,86 | 2,86 |

## INCOME STATEMENT

Quarter 2/ 2010

| Items | Code | Note | Year 2010 |  | Year 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 2 | Accumulation | Quarter 2 | Accumulation |
| 1. Revenue of sales and services | 01 | VI. 25 | 591.682.820.029 | 1.210.154.405.311 | 640.430.003.041 | 1.108.052.996.690 |
| 2. Deductions | 02 | VI. 26 | 166.397.441 | 283.354.361 | 120.295 .750 | 494.108.491 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 | VI. 27 | 591.516.422.588 | 1.209.871.050.950 | 640.309.707.291 | 1.107.558.888.199 |
| 4. Cost of goods sold | 11 | VI. 28 | 498.392.998.487 | 1.014.416.244.100 | 472.538.753.273 | 844.746.839.620 |
| 5. Gross profit (20=10-11) | 20 |  | 93.123.424.101 | 195.454.806.850 | 167.770.954.018 | 262.812.048.579 |
| 6. Financial incomes | 21 | VI. 29 | 5.676.986.749 | 8.813.353.324 | 19.091.348.680 | 20.614.640.858 |
| 7. Financial expenses | 22 | VI. 30 | 8.817.854.237 | 23.505.104.316 | 18.030.150.756 | 50.589.624.148 |
| - Include: Interest expense | $23 a$ |  | 8.039.642.315 | 20.645.677.528 | 7.965.467.138 | 25.108.226.640 |
| Other financial expenses | 23 b |  | 778.211 .922 | 2.859.426.788 | 10.064.683.618 | 25.481.397.508 |
| 8. Selling expenses | 24 |  | 23.259.235.866 | 54.278.756.115 | 45.866.382.460 | 76.629.186.183 |
| 9. General \& administrative expenses | 25 |  | 17.531.407.025 | 36.685.430.672 | 24.828.425.821 | 37.780.680.107 |
| 10. Net operating profit (30=20 + (21-22)-(24+25) | 30 |  | 49.191.913.722 | 89.798.869.071 | 98.137.343.661 | 118.427.198.999 |
| 11. Other incomes | 31 |  | 1.449.774.066 | 4.153.440.692 | 1.076.703.332 | 1.755.468.451 |
| 12. Other expenses | 32 |  | 123.895 .078 | 1.343.516.845 | 10.000.050 | 10.000.050 |
| 13. Other profit (40=31-32) | 40 |  | 1.325.878.988 | 2.809.923.847 | 1.066.703.282 | 1.745.468.401 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 50.517.792.710 | 92.608.792.918 | 99.204.046.943 | 120.172.667.400 |
| 15. Current corporate income tax expenses | 51 | VI. 31 | 11.571.648.178 | 22.094.398.230 | 12.400.505.868 | 15.021.583.425 |
| 16. Deferred corporate income tax expenses | 52 | VI. 32 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 38.946.144.532 | 70.514.394.688 | 86.803.541.075 | 105.151.083.975 |
| 18. EPS (*) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 2/ 2010 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation from the beginning of this year to the ending of this period |  |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 1.443.584.675.604 | 1.335.835.431.316 |
| 2. Cash paid for supplier | 2 |  | (342.084.279.679) | (295.858.335.984) |
| 3. Cash paid for employee | 3 |  | (103.495.666.515) | (70.601.191.618) |
| 4. Cash paid for interest | 4 |  | (20.774.083.953) | (23.961.835.384) |
| 5. Cash paid for corporate income tax | 5 |  |  |  |
| 6. Other receivables | 6 |  | 68.133.569.437 | 98.690.386.099 |
| 7. Other payables | 7 |  | (185.700.833.924) | (126.920.263.471) |
| Net cash provided by (used in) operating activities | 20 |  | 859.663.380.970 | 917.184.190.958 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (46.641.000) | (994.849.909) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1.442.500.000 | 2.863 .839 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 20.000.000.000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (2.400.000.000) |  |
| 6. Withdrawal of capital in other companies | 26 |  | 2.400.000.000 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 622.497 .583 | 618.331 .241 |
| Net cash used in investing activities | 30 |  | 22.018.356.583 | (373.654.829) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 17.696.846.336 | 25.083.564.964 |
| 4. Cash paid to principal debt | 34 |  | (874.956.606.336) | (872.617.280.733) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (857.259.760.000) | (847.533.715.769) |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 24.421.977.553 | 69.276.820.360 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 46.046.664.222 | 93.164.435.899 |
| Influence of foreign exchange fluctuation | 61 |  | 85.192.283 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 70.553.934.058 | 162.441.256.259 |

